

# Garden Reach Shipbuilders



India | Capital Goods | Result Update

## In-line Q3; overall outlook positive

15 February 2025

Garden Reach Shipbuilders & Engineers (GRSE IN) reported in-line Q3, with robust topline growth along with margin expansion. GRSE is in the midst of the bell curve cycle in shipbuilding. GRSE reiterated its positive outlook, led by strong order visibility, which is set to replenish orderbook from FY28. We lower our SoTP-based TP to INR 1,620 as we roll forward to December 2026E. We reiterate **Accumulate** given the robust order pipeline and increased government thrust on commercial shipbuilding (as was visible in the Budget, of which GRSE is a key beneficiary).

**Revenue up due to bell curve execution cycle:** In Q3FY25, topline rose 38% YoY, driven by bell curve execution cycle of large orders, such as the *P-17 Alpha*. Current execution includes three *P-17A* ships (>50% construction), two large survey vessels (LSVs), eight anti-submarine shallow watercraft (ASW-SWC) ships, four next generation offshore patrol vessels (NGOPV), projects for central and state governments and exports orders, which are set to be completed by FY29. The management reiterated its target of 20-25% revenue CAGR in the next five years. It also seeks to double exports in FY26 and grow these 4x in the next four years from current levels.

**Robust inflow pipeline to support orderbook:** Orderbook stood at INR 239bn, down 1% QoQ, which is likely to be depleted by FY28. However, shipbuilding order pipeline is robust. Large orders such as *P-17 Bravo Frigates* (eight units for INR 700bn), *next-generation Corvettes* (NGC; eight units at an AoN value of INR 360bn, but GRSE expects project value of ~INR 400bn) that may be awarded in April 2025, 18 next-generation fast patrol vessels worth INR 30bn, five next generation survey vessels worth INR 35bn, 31 waterjet fast attack crafts worth INR 35bn and 120 fast interceptor crafts worth INR 25bn, are set to replenish the orderbook in FY28.

**Margin improves due to operating leverage:** Gross margin declined 1070bps YoY to 28% in Q3, due to higher cost in the midst of peak execution. However, EBITDA margin improved 60bps YoY to 5.9%, led by lower operating cost. GRSE has set a PAT margin target of 7.5-8.0%, in line with the average shipbuilding industry, to be sustained in the upcoming quarters.

**Reiterate Accumulate with lower TP of INR 1,620:** We lower our FY25E EPS by 7% (on lower gross margin) and by 5% and 4% for FY26E and FY27E as the execution cycle nears completion. If GRSE is able to bag five NGCs (vs three), we may raise our estimates. We lower our SoTP-TP to INR 1,620 from INR 1,660 as we roll forward to December 2026E. We assume a core shipbuilding value of INR 1,406 at 34x (unchanged) and a cash value of INR 215 on 9x (unchanged) P/E.

We reiterate **Accumulate** given the robust order pipeline on potential RFP for *P-17 Bravo* and *NGC* in FY26, and increased thrust on commercial shipbuilding backed by government incentives, of which GRSE may be a key beneficiary. We expect an EPS CAGR of 32% in FY24-27E with an average ROE of 28% in FY25E-27E.

### Key financials

YE March	FY23	FY24	FY25E	FY26E	FY27E
Revenue (INR mn)	25,611	35,926	49,475	68,676	75,829
YoY (%)	0.5	0.4	0.4	0.4	0.1
EBITDA (INR mn)	1,490	2,341	3,552	6,525	7,312
EBITDA margin (%)	5.8	6.5	7.2	9.5	9.6
Adj PAT (INR mn)	2,281	3,573	4,636	7,191	8,181
YoY (%)	15.9	56.7	29.7	55.1	13.8
Fully DEPS (INR)	19.9	31.2	40.5	62.8	71.4
RoE (%)	17.1	23.1	25.1	31.0	27.7
RoCE (%)	16.1	22.1	23.9	29.7	26.5
P/E (x)	8.9	5.7	4.4	2.8	2.5
EV/EBITDA (x)	(15.4)	(7.2)	(4.9)	(4.7)	(4.7)

Note: Pricing as on 14 February 2025; Source: Company, Elara Securities Estimate

Rating: **Accumulate**

Target Price: **INR 1,620**

Upside: **19%**

CMP: **INR 1,351**

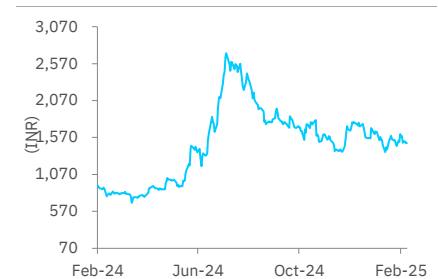
As on 14 February 2025

### Key data

Bloomberg	GRSE IN
Reuters Code	GRSE.NS
Shares outstanding (mn)	115
Market cap (INR bn/USD mn)	155/1782
Enterprise Value (INR bn/USD mn)	119/1374
Avg daily volume 3M (INR mn/USD mn)	1629/19
52 week high/low	2835/673
Free float (%)	26

Note: as on 14 February 2025; Source: Bloomberg

### Price chart



Source: Bloomberg

Shareholding (%)	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
Promoter	74.5	74.5	74.5	74.5
% Pledged	-	-	-	-
FII	3.3	3.9	3.6	3.7
DII	6.2	3.5	2.1	1.9
Others	16.0	18.1	19.8	19.9

Source: BSE

Price performance (%)	3M	6M	12M
Nifty	(2.6)	(5.0)	5.0
Garden Reach Shipbuilders	(3.9)	(31.3)	66.5
NSE Mid-cap	(8.1)	(12.2)	2.7
NSE Small-cap	(12.5)	(14.8)	(3.1)

### Harshit Kapadia

Capital Goods, Consumer Electronics  
+91 22 6164 8542  
harshit.kapadia@elaracapital.com

Associates  
Nemish Sundar



## Financials (YE March)

Income Statement (INR mn)	FY23	FY24	FY25E	FY26E	FY27E
<b>Net Sales</b>	<b>25,611</b>	<b>35,926</b>	<b>49,475</b>	<b>68,676</b>	<b>75,829</b>
<b>EBITDA</b>	<b>1,490</b>	<b>2,341</b>	<b>3,552</b>	<b>6,525</b>	<b>7,312</b>
Margin (%)	5.8	6.5	7.2	9.5	9.6
Add:- Non operating Income	2,018	2,996	3,203	3,662	4,219
Depreciation	392	413	453	474	493
<b>EBIT</b>	<b>3,116</b>	<b>4,924</b>	<b>6,302</b>	<b>9,713</b>	<b>11,037</b>
Less:- Interest Expenses	65	115	105	100	100
<b>PBT</b>	<b>3,052</b>	<b>4,810</b>	<b>6,197</b>	<b>9,613</b>	<b>10,937</b>
Less :- Taxes	771	1,237	1,562	2,423	2,756
<b>PAT</b>	<b>2,281</b>	<b>3,573</b>	<b>4,636</b>	<b>7,191</b>	<b>8,181</b>
<b>Adjusted PAT</b>	<b>2,281</b>	<b>3,573</b>	<b>4,636</b>	<b>7,191</b>	<b>8,181</b>
Balance Sheet (INR mn)	FY23	FY24	FY25E	FY26E	FY27E
Share Capital	1,146	1,146	1,146	1,146	1,146
Reserves	12,993	15,589	19,079	25,010	31,816
<b>Net Worth</b>	<b>14,138</b>	<b>16,734</b>	<b>20,224</b>	<b>26,155</b>	<b>32,961</b>
Loans	-	555.8	-	-	-
Net Deferred Tax Liability	145.2	-	-	-	-
<b>Capital Employed</b>	<b>14,283</b>	<b>17,290</b>	<b>20,224</b>	<b>26,155</b>	<b>32,961</b>
Gross Block	7,297	7,560	8,060	8,560	9,060
Less:- Accumulated Depreciation	2,221	2,634	3,087	3,561	4,054
Add:- Capital work in progress	60	248	400	400	400
<b>Net Fixed Assets</b>	<b>5,137</b>	<b>5,173</b>	<b>5,373</b>	<b>5,399</b>	<b>5,406</b>
Investments	2,337	0	0	0	0
<b>Net Working Capital</b>	<b>(36,468)</b>	<b>(25,086)</b>	<b>(22,801)</b>	<b>(30,167)</b>	<b>(26,971)</b>
Cash & Bank Balance	43,278	37,203	37,653	50,923	54,527
<b>Application of Funds</b>	<b>14,283</b>	<b>17,290</b>	<b>20,224</b>	<b>26,155</b>	<b>32,961</b>
Cash Flow Statement (INR mn)	FY23	FY24	FY25E	FY26E	FY27E
<b>Cash Profit adjusted for non cash items</b>	<b>1,651</b>	<b>2,567</b>	<b>3,552</b>	<b>6,525</b>	<b>7,312</b>
Add/Less : Working Capital Changes	13,621	(8,399)	(2,286)	7,366	(3,196)
<b>Operating Cash Flow before Tax</b>	<b>15,273</b>	<b>(5,832)</b>	<b>1,267</b>	<b>13,891</b>	<b>4,115</b>
Tax	(771)	(1,237)	(1,562)	(2,423)	(2,756)
<b>Operating Cash Flow</b>	<b>14,502</b>	<b>(7,068)</b>	<b>(295)</b>	<b>11,468</b>	<b>1,359</b>
Less:- Capex	(423)	(481)	(784)	(500)	(500)
<b>Free Cash Flow</b>	<b>14,079</b>	<b>(7,549)</b>	<b>(1,079)</b>	<b>10,968</b>	<b>859</b>
Investing Cash Flow	(16,240)	11,038	3,203	3,662	4,219
CF from Fin. Activity	2,203	(3,575)	(1,806)	(1,360)	(1,475)
<b>Net Change in Cash</b>	<b>42</b>	<b>(86)</b>	<b>318</b>	<b>13,271</b>	<b>3,604</b>
Ratio Analysis	FY23	FY24	FY25E	FY26E	FY27E
Income Statement Ratios (%)					
Revenue growth	45.7	40.3	37.7	38.8	10.4
EBITDA growth	5.8	57.2	51.7	83.7	12.1
PAT growth	15.9	56.7	29.7	55.1	13.8
EBITDA margin	5.8	6.5	7.2	9.5	9.6
Net margin	8.9	9.9	9.4	10.5	10.8
Per Share data (INR/Share)					
Diluted EPS	19.9	31.2	40.5	62.8	71.4
DPS	6.2	9.4	10.0	11.0	12.0
Book value per share	123	146	177	228	288
Payout (incl. Div. Tax) (%)	31.1	30.0	24.7	17.5	16.8
Dividend yield (%)	1.4	1.2	0.7	0.8	0.9
Valuation (x)					
P/E	22.9	25.9	33.4	21.5	18.9
EV/EBITDA	6.0	23.6	33.0	15.9	13.7
EV/Sales	0.3	1.5	2.4	1.5	1.3
Price/Book value	3.7	5.5	7.7	5.9	4.7
Return and Liquidity Ratios					
Net debt/Equity (x)	(3.1)	(2.2)	(1.9)	(1.9)	(1.7)
ROE (%)	17.1	23.1	25.1	31.0	27.7
ROCE (%)	16.1	22.1	23.9	29.7	26.5

We expect a revenue CAGR of 28% in FY24-27E

We expect EBITDA margin to expand 310bps in FY24-27E

Note: Pricing as on 14 February 2025; Source: Company, Elara Securities Estimate

**Quarterly financials**

Y/E March (INR m)	Q3FY25	Q3FY24	YoY (%)	Q2FY25	QoQ (%)	Q3FY25E	Variance (%)
Revenues	12,710	9,231	37.7	11,529	10.2	12,923	(1.7)
EBITDA	753	487	54.6	687	9.6	752	0.2
EBITDA margins (%)	5.9	5.3	64.8	6.0	(3.6)	5.8	1.9
Other income	721	815	(11.5)	749	(3.7)	775	(7.0)
Interest	23	11	105.3	24	(4.2)	15	54.0
Depreciation	113	104	8.6	107	5.8	110	3.0
PBT	1,338	1,187	12.7	1,305	2.5	1,402	(4.6)
tax	356	304	16.9	328	8.6	353	0.7
Tax rate (%)	27	26	(4.6)	25	49.0	252	(89.4)
Reported PAT	982	883	11.3	978	0.5	1,048	(6.3)
Adj. PAT	982	883	11.3	978	0.5	1,048	(6.3)
NPM	7.3	8.8	(16.8)	8.0	(8.2)	7.7	(4.5)
EPS (INR)	8.6	7.7	11.3	8.5	0.5	9.2	(6.3)

Source: Company, Elara Securities Estimate

**Conference call highlights**
**Increased focus on commercial shipbuilding, ship repairs and exports**

- ▶ In the Budget this year, a maritime development fund (INR 250bn) was announced, wherein the government will provide assistance in equity or debt (49% investment by the government and rest by the company for commercial shipbuilding).
- ▶ Various states such as Maharashtra, Gujarat, Andhra Pradesh, Odisha and Tamil Nadu are offering various incentives and subsidies to create shipbuilding clusters.
- ▶ The government has also come out with a ship breaking policy, wherein 40% of the scrap value will be provided as direct credit to the company.
- ▶ GRSE has been approached by multiple customers for commercial shipbuilding, and seeks to grow its presence in this area.
- ▶ In ship repairs, GRSE is currently executing orders from friendly foreign nations and the navy. It expects substantial growth in this category in the next 3-5 years.
- ▶ Exports currently form only 4% of the orderbook. However, going forward, the company intends to double the contribution of exports in FY26, and grow it 4x in the next four years.

**Execution cycle: Major orders to be completed by FY26; entire orderbook by FY28-29**

- ▶ **P17 Alpha:** The first ship has undergone basic harbor trials and GRSE intends to put it to sea by the end of February. The second ship is at 65% progress, and the third at 50%. The first ship is set to be delivered in August 2025, the second by February 2026 and the remaining in August 2026.
- ▶ **Large survey vessel:** Two ships have been delivered and commissioned by the Navy. The third ship has reached ~85% progress, and the fourth ship 72%. GRSE intends to complete the entire project by the end of 2025.
- ▶ **Anti-submarine shallow watercraft project:** Eight such watercraft are under construction. The first ship has been completed (delivery by March 2025). The second and third ships are also nearing completion. GRSE intends to complete all the ships by October 2026.
- ▶ **NGOPV:** First two ships have neared 40% completion. It expects the project to be completed by FY28.
- ▶ GRSE expects all other projects for state and central government research organizations and export projects to be completed by FY28, i.e., FY29.

**Strong order pipeline expected**

- ▶ **NGC:** INR 360bn order [incomplete sentence]. However, GRSE expects the order value to be INR 400bn, with L1 taking INR 250bn and L2 at INR 150bn.
- ▶ **Multi-purpose vessels:** INR 12bn [incomplete sentence]

- ▶ NG survey vessels: INR 35bn
- ▶ 18 NG FPV: INR 30bn
- ▶ 31 waterjets: INR 35bn
- ▶ 120 interceptor crafts: INR 25bn
- ▶ 6 NGOPV: INR 20bn
- ▶ *PI7 Bravo*: INR 700bn

**Capacity expansion: GRSE intends to expand to 28 ships from 24**

- ▶ By the end of CY25, GRSE intends to enhance capacity to 28 ships from 24.
- ▶ GRSE is looking to expand beyond Kolkata as Kolkata has the limitations of being a riverine dry dock while other states offer access to seas.

**Exhibit 1: SoTP valuation**

<b>(INR)</b>	
EPS – FY25E	40.5
EPS – FY26E	62.8
Five-year average P/E (x)	25
Target multiple (x)	34
December 2026E core business value per share	1,406
Cash earnings multiple	9
FY26E cash value per share	215
<b>Target price</b>	<b>1,620</b>

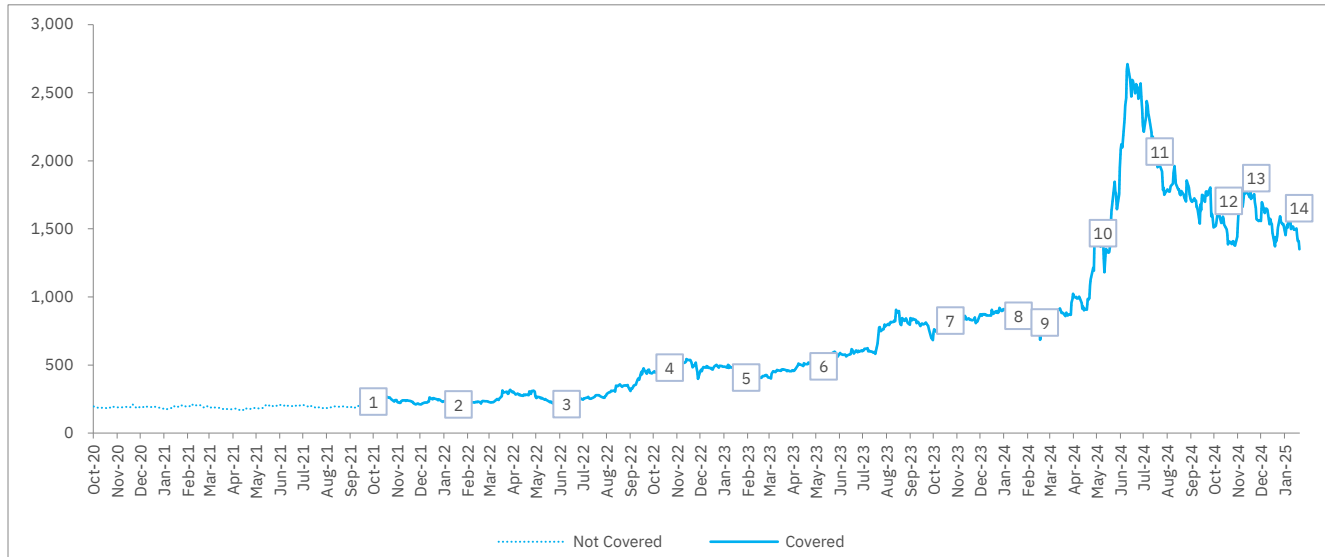
Source: Elara Securities Estimate

**Exhibit 2: Change in estimates**

<b>(INR mn)</b>	<b>Earlier</b>			<b>Revised</b>			<b>% Change</b>		
	<b>FY25E</b>	<b>FY26E</b>	<b>FY27E</b>	<b>FY25E</b>	<b>FY26E</b>	<b>FY27E</b>	<b>FY25E</b>	<b>FY26E</b>	<b>FY27E</b>
Revenue	49,475	70,927	75,947	49,475	68,676	75,829	0.0	(3.2)	(0.2)
EBITDA	3,808	6,703	7,311	3,552	6,525	7,312	(6.7)	(2.7)	0.0
EBITDA margin (%)	7.7	9.5	9.6	7.2	9.5	9.6	(51.6)	4.9	1.5
PAT	4,979	7,553	8,552	4,636	7,191	8,181	(6.9)	(4.8)	(4.3)
EPS (INR)	43.5	65.9	74.7	40.5	62.8	71.4	(6.9)	(4.8)	(4.3)
<b>TP (INR)</b>			<b>1,660</b>			<b>1,620</b>			<b>(3)</b>

Source: Elara Securities Estimate

## Coverage History



	Date	Rating	Target Price	Closing Price
5	24-Feb-2023	Buy	INR 545	INR 423
6	5-Jun-2023	Accumulate	INR 545	INR 505
7	17-Nov-2023	Sell	INR 695	INR 776
8	14-Feb-2024	Sell	INR 720	INR 811
9	19-Mar-2024	Sell	INR 650	INR 762
10	3-Jun-2024	Sell	INR 1,180	INR 1,417
11	16-Aug-2024	Sell	INR 1,370	INR 1,967
12	14-Nov-2024	Accumulate	INR 1,500	INR 1,406
13	20-Dec-2024	Accumulate	INR 1,660	INR 1,572
14	14-Feb-2025	Accumulate	INR 1,620	INR 1,351

### Guide to Research Rating

<b>BUY</b>	Absolute Return >+20%
<b>ACCUMULATE</b>	Absolute Return +5% to +20%
<b>REDUCE</b>	Absolute Return -5% to +5%
<b>SELL</b>	Absolute Return < -5%

## Disclosures & Confidentiality for non U.S. Investors

The Note is based on our estimates and is being provided to you (herein referred to as the "Recipient") only for information purposes. The sole purpose of this Note is to provide preliminary information on the business activities of the company and the projected financial statements in order to assist the recipient in understanding / evaluating the Proposal. Nothing in this document should be construed as an advice to buy or sell or solicitation to buy or sell the securities of companies referred to in this document. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved) and should consult its own advisors to determine the merits and risks of such an investment. Nevertheless, Elara Securities (India) Private Limited or any of its affiliates is committed to provide independent and transparent recommendation to its client and would be happy to provide any information in response to specific client queries. Elara Securities (India) Private Limited or any of its affiliates have not independently verified all the information given in this Note and expressly disclaim all liability for any errors and/or omissions, representations or warranties, expressed or implied as contained in this Note. The user assumes the entire risk of any use made of this information. Elara Securities (India) Private Limited or any of its affiliates, their directors and the employees may from time to time, effect or have effected an own account transaction in or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for or solicit investment banking or other business from any company referred to in this Note. Each of these entities functions as a separate, distinct and independent of each other. This Note is strictly confidential and is being furnished to you solely for your information. This Note should not be reproduced or redistributed or passed on directly or indirectly in any form to any other person or published, copied, in whole or in part, for any purpose. This Note is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject Elara Securities (India) Private Limited or any of its affiliates to any registration or licensing requirements within such jurisdiction. The distribution of this document in certain jurisdictions may be restricted by law, and persons in whose possession this document comes, should inform themselves about and observe, any such restrictions. Upon request, the Recipient will promptly return all material received from the company and/or the Advisors without retaining any copies thereof. The Information given in this document is as of the date of this report and there can be no assurance that future results or events will be consistent with this information. This Information is subject to change without any prior notice. Elara Securities (India) Private Limited or any of its affiliates reserves the right to make modifications and alterations to this statement as may be required from time to time. However, Elara Securities (India) Private Limited is under no obligation to update or keep the information current. Neither Elara Securities (India) Private Limited nor any of its affiliates, group companies, directors, employees, agents or representatives shall be liable for any damages whether direct, indirect, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. This Note should not be deemed an indication of the state of affairs of the company nor shall it constitute an indication that there has been no change in the business or state of affairs of the company since the date of publication of this Note. The disclosures of interest statements incorporated in this document are provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. Elara Securities (India) Private Limited generally prohibits its analysts, persons reporting to analysts and their family members from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

Any clarifications / queries on the proposal as well as any future communication regarding the proposal should be addressed to Elara Securities (India) Private Limited. It is important to note that any dispute with respect to this research report, would not have access to stock exchange investor redressal forum or arbitration mechanism.

Elara Securities (India) Private Limited was incorporated in July 2007 as a subsidiary of Elara Capital (India) Private Limited.

Elara Securities (India) Private Limited is a SEBI registered Stock Broker in the Capital Market and Futures & Options Segments of National Stock Exchange of India Limited [NSE], in the Capital Market Segment of BSE Limited [BSE] and a Depository Participant registered with Central Depository Services (India) Limited [CDSL].

Elara Securities (India) Private Limited's business, amongst other things, is to undertake all associated activities relating to its broking business.

The activities of Elara Securities (India) Private Limited were neither suspended nor has it defaulted with any stock exchange authority with whom it is registered in last five years. However, during the routine course of inspection and based on observations, the exchanges have issued adverse letters or levied minor penalties on Elara Securities (India) Private Limited for minor operational deviations in certain cases. Elara Securities (India) Private Limited has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has the certificate of registration been cancelled by SEBI at any point of time.

Elara Securities (India) Private Limited offers research services primarily to institutional investors and their employees, directors, fund managers, advisors who are registered or proposed to be registered.

Details of Associates of Elara Securities (India) Private Limited are available on group company website [www.elaracapital.com](http://www.elaracapital.com)

Elara Securities (India) Private Limited is maintaining arms-length relationship with its associate entities.

Research Analyst or his/her relative(s) may have financial interest in the subject company. Elara Securities (India) Private Limited does not have any financial interest in the subject company, whereas its associate entities may have financial interest. Research Analyst or his/her relative does not have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of Research Report. Elara Securities (India) Private Limited does not have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of Research Report. Associate entities of Elara Securities (India) Private Limited may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of Research Report. Research Analyst or his/her relative or Elara Securities (India) Private Limited or its associate entities does not have any other material conflict of interest at the time of publication of the Research Report.

Research Analyst or his/her relative(s) has not served as an officer, director or employee of the subject company.

Research analyst or Elara Securities (India) Private Limited have not received any compensation from the subject company in the past twelve months. Associate entities of Elara Securities (India) Private Limited may have received compensation from the subject company in the past twelve months. Research analyst or Elara Securities (India) Private Limited or its associate entities have not managed or co-managed public offering of securities for the subject company in the past twelve months. Research analyst or Elara Securities (India) Private Limited or its associates have not received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months. Research analyst or Elara Securities (India) Private Limited or its associate entities may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company or third party in connection with the Research Report in the past twelve months.

## Disclaimer & Standard warning

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

## Disclaimer for non U.S. Investors

The information contained in this note is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

## Disclosures for U.S. Investors

The research analyst did not receive compensation from Garden Reach Shipbuilders Limited.

Elara Capital Inc.'s affiliate did not manage an offering for Garden Reach Shipbuilders Limited.

Elara Capital Inc.'s affiliate did not receive compensation from Garden Reach Shipbuilders Limited in the last 12 months.

Elara Capital Inc.'s affiliate does not expect to receive compensation from Garden Reach Shipbuilders Limited in the next 3 months.

## Disclaimer for U.S. Investors

This material is based upon information that we consider to be reliable, but Elara Capital Inc. does not warrant its completeness, accuracy or adequacy and it should not be relied upon as such.

This material is not intended as an offer or solicitation for the purchase or sale of any security or other financial instrument. Securities, financial instruments or strategies mentioned herein may not be suitable for all investors. Any opinions expressed herein are given in good faith, are subject to change without notice, and are only correct as of the stated date of their issue. Prices, values or income from any securities or investments mentioned in this report may fall against the interests of the investor and the investor may get back less than the amount invested. Where an investment is described as being likely to yield income, please note that the amount of income that the investor will receive from such an investment may fluctuate. Where an investment or security is denominated in a different currency to the investor's currency of reference, changes in rates of exchange may have an adverse effect on the value, price or income of or from that investment to the investor. The information contained in this report does not constitute advice on the tax consequences of making any particular investment decision. This material does not take into account your particular investment objectives, financial situations or needs and is not intended as a recommendation of particular securities, financial instruments or strategies to you. Before acting on any recommendation in this material, you should consider whether it is suitable for your particular circumstances and, if necessary, seek professional advice.

Certain statements in this report, including any financial projections, may constitute "forward-looking statements." These "forward-looking statements" are not guarantees of future performance and are based on numerous current assumptions that are subject to significant uncertainties and contingencies. Actual future performance could differ materially from these "forward-looking statements" and financial information.

## India

**Elara Securities (India) Private Limited**  
One International Center, Tower 3,  
21st Floor, Senapati Bapat Marg,  
Elphinstone Road (West)  
Mumbai – 400 013, India  
Tel : +91 22 6164 8500

## Europe

**Elara Capital Plc.**  
6th Floor, The Grove,  
248A Marylebone Road,  
London, NW1 6JZ,  
United Kingdom  
Tel : +44 20 7486 9733

## USA

**Elara Securities Inc.**  
230 Park Avenue, Suite 2415,  
New York, NY 10169, USA  
Tel: +1 212 430 5870  
Fax: +1 212 208 2501

## Asia / Pacific

**Elara Capital (Asia) Pte.Ltd.**  
One Marina Boulevard,  
Level 20,  
Singapore 018989  
Tel : +65 6978 4047



### Managing Director

**Harendra Kumar** | harendra.kumar@elaracapital.com | +91 22 6164 8571



### Head of Research

**Dr Bino Pathiparampil** | bino.pathiparampil@elaracapital.com | +91 22 6164 8572

## Sales Team



### India

**Hitesh Danak** - hitesh.danak@elaracapital.com - +91 22 6164 8543  
**Ashok Agarwal** - ashok.agarwal@elaracapital.com - +91 22 6164 8558



### India, APAC & Australia

**Sudhanshu Rajpal** - sudhanshu.rajpal@elaracapital.com - +91 22 6164 8508  
**Joshua Saldanha** - joshua.saldanha@elaracapital.com - +91 22 6164 8541  
**Shraddha Shrikhande** - shraddha.shrikhande@elaracapital.com - +91 22 6164 8567



### India & UK

**Prashin Lalvani** - prashin.lalvani@elaracapital.com - +91 22 6164 8544



### India & US

**Karan Rathod** - karan.rathod@elaracapital.com - +91 22 6164 8570



### Corporate Access, Conference & Events

**Anita Nazareth** - anita.nazareth@elaracapital.com - +91 22 6164 8520  
**Tina D'souza** - tina.dsouza@elaracapital.com - +91 22 6164 8595

Access our reports on Bloomberg: Type **RESP ESEC <GO>**

Also available on **Thomson & Reuters**

#### Elara Securities (India) Private Limited

Registered Office Address: One International Center, Tower 3, 21st Floor, Senapati Bapat Marg, Elphinstone Road (West) Mumbai – 400 013, India Tel : +91 22 6164 8500  
CIN: U74992MH2007PTC172297 | SEBI Research Analyst Registration No.: INH000000933  
Member of BSE Limited and National Stock Exchange of India Limited | SEBI REGN. NO.: INZ 000 238236  
Member of Central Depository Services (India) Limited | SEBI REGN. NO.: IN-DP-370-2018  
Investor Grievance Email ID: [investor.grievances@elaracapital.com](mailto:investor.grievances@elaracapital.com) - Tel. +91 22 6164 8509  
Compliance Officer: Mr. Anand Rao - Email ID: [anand.rao@elaracapital.com](mailto:anand.rao@elaracapital.com) - Tel. +91 22 6164 8509